**Course Outline**

**Course Title & Author Exit Strategies Robert Jennings CPA, EA**

**Credit Hours 2**

**Publication Date February 20, 2022**

Minutes

Ethics rules for IRS/ AICPA on practice changes 10

Defining the assets with worksheet 10

Valuing the firm-case studies 10

Fees and Values-5 rules in firm transitions 10

Tail policies 3

Non compete 3

Equipment 2

Practice Continuation Agreements 2

Case Study Set 2 10

Practice Sale/Purchase Values & considerations 25

Office sharing 5

Admitting a partner 10

Mergers 10

Total Minutes 110