**Course Outline**

**Course Title & Author Exit Strategies Robert Jennings CPA, EA**

**Credit Hours 2**

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 Minutes

Ethics rules for IRS/ AICPA on practice changes 10

Defining the assets with worksheet 10

Valuing the firm-case studies 10

Fees and Values-5 rules in firm transitions 10

 Tail policies 3

 Non compete 3

 Equipment 2

Practice Continuation Agreements 2

Case Study Set 2 10

Practice Sale/Purchase Values & considerations 25

Office sharing 5

Admitting a partner 10

Mergers 10

Total Minutes 110